



Sorina - Mihaela BĂLAN (born DAN)

E-mail: bsorinamihaela@yahoo.com

economiebalans@gmail.com proiecte@cantemir.ro

sorina.balan@targumures.onmicrosoft.com

LinkedIn: <https://www.linkedin.com/in/bşorinamihaela/>

Facebook: <https://www.facebook.com/balan.sorina/>

ORCID ID: <https://orcid.org/0000-0002-3960-4077>

Workă: Bodoni Sandro Street, 3-5, 540545, Târgu Mures, România (Romania)

WORK EXPERIENCE

09/2024 - ONGOING Târgu Mureş, Romania

Vice-Rector for Quality Management and Projects

"DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREŞ managementcalitate@cantemir.ro

Coordination and management of assessment and quality assurance activities and projects at the "Dimitrie Cantemir" University level, to support academic, institutional and infrastructural development.

Implementation of the principles of inclusion, diversity and equal opportunities, according to national and international standards.

Objectives:

- Increasing the quality of the educational process and the academic results of students.
- Development and improvement of educational infrastructure and administrative resources.
- Effective implementation of institutional development strategies.
- Promoting inclusion and diversity in all academic and administrative processes.
- Strengthening partnerships with other higher education institutions and the business environment

03/2022 OMGOING Târgu Mureş, Romania

ASSOCIATE PROFESSOR PH.D."DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREŞ, FACULTY OF PSYCHOLOGY (AND EDUCATIONAL SCIENCES)

Teaching activities: Master's in Human Resource Management: Leadership and Organizational Behavior; Financial Concepts and Salary Policies; Educational and Vocational Counselling. (until 2024)- Master in Quality Assurance in Education: Education quality management; Management of educational projects; Evaluation of educational programs; Specialized practice. Degree Level: Educational and vocational counseling; Post-graduate courses: Support teacher - Professional development in inclusive education; Conversion psychology: Educational and vocational counseling; pedagogical practice I, II. DTT: Didactics of the Specialization; Practice specialties 1+2-level I; Design and management of educational projects - level II

02/2018 - 09/2024 Târgu Mureş, Romania

STRATEGIES, PROGRAMS AND PROJECTS DEPARTMENT DIRECTOR

"DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREŞ

2025 - Mureş, România

Psychologist with License for Independent Practice (Code 36034)

Romanian College of Psychologists

Licensed Psychologist, Clinical Psychology - Practitioner and Supervisor (Romanian College of Psychologists)
Licensed Psychologist, Work and Organizational Psychology - Practitioner and Supervisor (Romanian College of Psychologists)

2015 - ONGOING Târgu Mureş, Romania

MEMBER OF THE NATIONAL CORPS OF EXPERTS IN EDUCATIONAL MANAGEMENT MINISTRY OF EDUCATION AND RESEARCH

National Register of Experts in Educational Management - OMECTS no 2544 / 27.03.2015

http://cneme.edu.ro/raport_om.php?jud=MURE%C5%9E

12/2022 - ÎN CURS Romania

MEMBER OF THE ASSOCIATION OF PSYCHOLOGISTS FROM ROMANIA

certificate A-7687 / 10



2023 - 2024 Bucharest, Romania

ROMANIAN NATIONAL EVALUATOR

- THE MINISTRY OF ENERGY through the Executive Unit for the Financing of Higher Education, Research, Development and Innovation - UEFISCDI
- MINISTRY OF EDUCATION
- The call "Supporting investments in new production capacities of electricity produced from renewable sources for self-consumption for public entities", within the Key Program 1 - Renewable energy sources and energy storage, financed by the Modernization Fund, carried out by the Ministry of Energy (ME), through the General Directorate of Investments (DGI)
- The National Program for the Reduction of School Dropouts (PNRAS) round 2 - 2023 and "PNRR - DOTARI-2023 Equipping pre-university education units with furniture, didactic materials and digital equipment

2022 - ONGOING Porto, Portugal

EASE MEMBER EUROPEAN ASSOCIATION OF STEAM EDUCATORS (EASE)

EASE is a non-profit organization whose ultimate goal is to help and strengthen the work of all educators and teachers in promoting STEAM skills with children, youth and adults in formal and non-formal education.

2018 - ÎN CURS Târgu Mureș, Romania

ASSESSOR MUREȘ COUNTY AGENCY FOR PAYMENTS AND SOCIAL INSPECTION

Enrolled in *Registrul Evaluatorilor de Furnizori și de Programe*- Minister of Labor and Social Solidarity

2014 - ONGOING Târgu Mureș, Romania

ASSOCIATION PRESEDENT

ASOCIAȚIA CENTRUL DE FORMARE ANTREPRENORIALĂ (ENTREPRENEURIAL TRAINING CENTER ASSOCIATION)

2005 - ONGOING Târgu Mureș

MANAGEMENT CONSULTANT -BDS CONSULTING SRL

01/10/2019 - 31/08/2022

ERASMUS+PROJECT MANAGER „FUTURE WORK – HOW TO EQUIP TRAINERS WITH COMPETENCES TO PROVIDE LEARNERS WITH SKILLS FOR AGILE AND DIGITAL WORK”

DIMITRIE CANTEMIR UNIVERSITY FROM TARGU MUREȘ

Partner Leader- Erasmus+ project "Future Work - how to equip trainers with competences to provide learners with skills for agile and digital work", 2019-1-RO01-KA202-063343.

12/02/2024 - 16/02/2024

TEACHER- ERASMUS+ PROGRAM DIMITRIE CANTEMIR UNIVERSITY FROM TARGU MUREȘ

Course taught in Bordeaux and Lyon: "Project management and entrepreneurship in CSR"

Certificate of attendance issued by INSEEC, France

15/02/2022 - 14/02/2024 Târgu Mureș, Romania

ERASMUS+ PROJECT MANAGER "DISTANCE EDUCATOR-TRAINING EDUCATORS OF ADULTS IN THE DIGITAL AGE" "DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREȘ

"Distance Educator-Training Educators of Adults in the digital Age"- 2021-1-RO01- KA220-VET-000034702

11/2023 - 11/2023 Târgu Mureș, Romania

04/18/2022 - 04/23/2022 Târgu Mureș, Romania

23/02/2020 - 27/02/2020 Târgu Mureș, Romania

TEACHER- ERASMUS+ PROGRAM „DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREȘ

Teaching courses in Mersin, Turkey:

- "Project management",
- "Project management & Entrepreneurship":
- "Counseling"

Certificates of attendance -Çağ University, Turkey



29/05/2023 - 02/06/2023 Târgu Mureș, Romania

TEACHER- ERASMUS+ PROGRAM DIMITRIE CANTEMIR UNIVERSITY FROM TARGU MUREȘ

Cours taught in Wrocław: „Project management”

Certificate of attendance issued by Wrocław Business , Univeristy of Applied Sciences, Poland

2023 - ongoing Târgu Mureș, Romania

MEMBER ASOCIAȚIA „FEMEIA MILENIULUI III”(ASSOCIATION "THE WOMAN OF THE THIRD MILLENNIUM")

Non-governmental, non-profit organization, an association of today's women, concerned with the quality of life

27/10/2020 - 26/10/2022 Târgu Mureș, Romania

PROJECT POCU MANAGER „PRACTICA INOVATIVĂ A STUDENȚILOR - UDC” ("INNOVATIVE PRACTICE OF STUDENTS - UDC") „DIMITRIE CANTEMIR” UNIVERSITY FROM TÂRGU MUREȘ

MySMIS 130510 Comp 1- Call: POCU / 626/6/13 / Increasing the number of university and non-university tertiary education graduates who find a job as a result of access to learning/research/ innovation activities at a potential job, with an emphasis on areas of potential SNC SNCDI specialization

18/04/2022 - 23/04/2022 Târgu Mureș, Romania

TEACHER- PROGRAM ERASMUS+ „DIMITRIE CANTEMIR” UNIVERSITY FROM TÂRGU MUREȘ

Teaching: "Project management & Entrepreneurship" *Certificates of attendance* -Universitatea Țağ, Turcia

10/2019 - 02/2022 Târgu Mureș, Romania

ASSISTANT PROFESSOR „DIMITRIE CANTEMIR” UNIVERSITY FROM TÂRGU MUREȘ, Faculty of Psychology and Educational Sciences

2017 - 2021 Târgu Mureș, Romania

FORMED CASA CORPULUI DIDACTIC MUREȘ (THE MUREȘ HOUSE OF TEACHING CORP)

- *Course "Innovation and performance in the management of educational institutions"(Modules:managerial communication, Educational Marketing and Change Management),*
- *Course "Interactive activities to promote gender equality and entrepreneurship in school"*

01/10/2018 - 15/01/2021 Târgu Mureș, Romania

PROIECT MANAGER ERASMUS+ E-STEAM- „EQUALITY IN SCIENCE, TECHNOLOGY, EQUALITY, ART AND MATHEMATICS DIMITRIE CANTEMIR UNIVERSITY FROM TARGU MUREȘ

Partner Coordinator - E-STEAM Project- *"Equality in Science, Technology, Equality, Art and Mathematics,* ERASMUS+2018-1-PT01- KA201-047422

2014 - 2020

MENTOR; TRAINER; JOBS EVALUATOR JOBS FOUNDATION, CNDIPT / CCD MUREȘ/ CCD HUNEDOARA

The project "JOBS: Vocational guidance - Training in companies and schools", Romanian-Swiss cooperation program. The JOBS project was developed by MECS, CNDIPT and the Center for International Projects in Education of the Pedagogical University of Zurich (PHZH).

01/07/2020 - 31/07/2020

SHORT-TERM TRAINER/ EXPERTUNIVERSITY UNIVERSITY OF PITEȘTI, ARGEȘ

Motivation, Stability and Competence Project - the perspective of the quality of human resource training in underprivileged schools [MSC-EDU]-Mentoring and Coaching Course

05/2018 - 06/2020 Târgu Mureș, Romania

PROIECT MANAGER – POR - CREATION OF BUSINESS INCUBATOR IN THE MEDICAL FIELD
"DIMITRIE CANTEMIR" "DIMITRIE CANTEMIR" UNIVERSITY FROM TÂRGU MUREȘ

10/2013 - 09/2019 Târgu Mureș, Romania

ASSISTANT PROFESSOR „DIMITRIE CANTEMIR” UNIVERSITY FROM TÂRGU MUREȘ, FACULTY OF ECONOMIC SCIENCES

Master's level: *Business Administration and Business Strategies*; Bachelor's level: *Promotional Techniques, Project Management, Internship, Management, Consumer Behavior, Food Products and Consumer Safety*



15/05/2019 - 03/06/2019 Bucharest Romania

EXPERT PRINCIPAL CO-OPTED IN THE COMMISSION FOR THE EVALUATION OF DRAFT TEXTBOOKS
THE MINISTRY OF NATIONAL EDUCATION, NATIONAL ASSESSMENT AND EXAMINATION CENTER

Discipline: Counseling and personal development, 7th grade (3093 / 23.09.2019)

06/2018 - 10/2018 / 05/2018 - 09/2018 Bucharest, Romania

BUSINESS CONSULTANT / TRAINER

FUNDAȚIA CENTRUL DE RESURSE PENTRU EDUCAȚIE ȘI FORMARE PROFESIONALĂ
(EDUCATION AND VOCATIONAL TRAINING RESOURCE CENTER FOUNDATION)

Business Plan Expert / Entrepreneurial Skills Course

Project POCU/82/3/7/104174 - Antreprenoriat prin inovare - dezvoltare inteligentă durabilă în Regiunea Centru - INOV@RE (Entrepreneurship through innovation-sustainable intelligent development in the Center Region - INOV@RE)

03/2018 - 09/2018 Târgu Mureș, Romania

TRAINER DIMITRIE CANTEMIR UNIVERSITY FROM TARGU MURES

Short-term expert within the project- POCU/82/3/7/103860- Project "Start in Business"-Center Region, partner
University Dimitrie Cantemir Târgu Mureș

01/09/2009 - 01/09/2018 Târgu Mureș, Romania

FULL TEACHER ECONOMIC COLLEGE "TRANSILVANIA" TÂRGU MUREȘ

Disciplines taught: *Entrepreneurial education; Economy; Applied economics; Operational planning, Marketing. CDȘ: Management of personal and social life; Counseling and guidance; QUALITY MANAGEMENT; JOBS (Vocational guidance, Training in companies and schools)*

09/01/2017 - 02/10/2017 / 01/09/2013 - 08/01/2017 Târgu Mureș, Romania

- **DIRECTOR**
- **DEPUTY DIRECTOR**

ECONOMIC COLLEGE "TRANSILVANIA" TÂRGU MUREȘ

- President of the Board of Directors. Position-specific duties according to the management contract signed with ISJ Mureș and Târgu Mureș City Hall:
- Member of the Board of Administration; Responsible for the Committee for Internal and International Projects and Partnerships; President of the Professional Competency Assessment Committee, Level III Professional, Level IVI – Issuer: ISJ Mureș; President of the Examination Committee for the County Technology Olympiad, Local Stage; Vice-President of the Evaluation Committee for the County Technology Olympiad, County Stage; Coordinator of the Quality Assurance and Evaluation Committee in Pre-University Education; Member of the National Education Database Committee (BDNE); Member of the Occupational Health and Safety Committee; Responsible for the Committee on Extracurricular Activities

10/2012 - 08/2017 Târgu Mureș, Romania

STUDENT PRACTICE MENTOR

„PETRU MAIOR” UNIVERSITY TÂRGU MUREȘ, DTEACHER TRAINING DEPARTMENT

Student practice tutor - DPPD (Faculty of Economic, Legal and Administrative Sciences)

2004 - 2005/ 2000 - 2004 Bucharest Romania

AREA SALES MANAGER / SALES COORDINATOR AVON COSMETICS ROMANIA SRL

1996 - 2005 Târgu Mureș, Romania

ASSOCIATE - ADMINISTRATOR SC PRI INȚESA COMPANY SRL

1990 - 1999 Târgu-Mureș, Romania

ACCOUNTANT / SECRETARY- TYPIST MUREȘ SANITARY-VETERINARY DIRECTORATE



● EDUCATION AND PROFESSIONAL TRAINING

20/05/2024 - 24/05/2024 Nysa, Polonia

"ARTIFICIAL INTELLIGENCE AT THE UNIVERSITIES – A BOON OR A BANE?"- 14TH INTERNATIONAL STAFF TRAINING WEEK IN NYSA, POLAND University of Applied Sciences in Nysa

09/2020 – 07/2023 Târgu Mureș, Romania

BACHELOR'S DEGREE IN APPLIED MODERN LANGUAGES (ENGLISH-ITALIAN)

U.M.F.S.T. „George Emil Palade”, Faculty of Sciences and Letters „Petru Maior”

Field of study Humanities and Arts/Philology. Diploma thesis":

CONSIDERATIONS REGARDING THE USE OF FOREIGN LANGUAGES IN EUROPEAN PROJECTS"

16/05/2023 – 18/05/2023 Rezsow, Polonia

C1. "TRAIN THE TRAINERS" THE BLENDED MOBILITY FOR ADULT LEARNERS IS ADDRESSED TO AE EDUCATORS WORKING WITH TRAINERS, EDUCATORS, MENTORS, CONSULTANTS. REZSOW, POLONIA- CERTIFICAT EUROPASS Danmar Comnputer

07/03/2023 – 15/04/2023 Bucharest Romania

PERSONAL DEVELOPMENT FOR INCLUSIVE EDUCATION AT THE LEVEL OF ACADEMIC COMMUNITIES - POST-UNIVERSITY COURSE, Romanian Academy

02/09/2024-06/09/2024 Edremit, Balikesir

INTERNATIONAL STAFF WEEK FOR NETWORKING AND EU PROJECTS PARTNERSHIPS
Balikesir University, Tr

05/ 2020/ 05/2022 Castellón de la Plana, Spania

- **INTERNATIONAL STAFF WEEK-3RD EDITION UNIVERSITAT JAUME I, CASTELLON**
- **INTERNATIONAL STAFF WEEK- 2ND EDITION, UNIVERSITAT JAUME I, CASTELLON**

CERTIFICATE OF ATTENDANCE Universitat Jaume I

15/09/2021 – 17/09/2021 Terni, Italia

C1. FUTURE WORK- STAFF TRAINING ACTIVITY. HOW TO EQUIP TRAINERS WITH SKILLS TO PROVIDE LEARNERS WITH SKILLS FOR AGILE AND DIGITAL WORK

Umbria Chamber of Commerce

09/09/2019 – 15/09/2019 FELSŐÖRS, Ungaria

IOGGA - INSIDE OUT: GROWING GENDER AWARENESS

ANTHROPOLIS ANTROPOLOGIAI KOZHASZNUEGYESULET, Hungary

2019 Deva, Romania

STRESS MANAGEMENT IN THE CHOOOL ENVIRONMENT. EVALUATION IN EDUCATION, BETWEEN CLASSIC AND MODERN. House of the Didactic Body Hunedoara, RO

2017 – 2018 Târgu Mureș, Romania

POST-UNIVERSITY COURSE: SUPPORT TEACHER FOR PEOPLE WITH SPECIAL NEEDS

Certificate of Professional Competence MECS, Series CA, No. 0023639

Dimitrie Cantemir University, Târgu-Mureș, Faculty of Psychology and Educational Sciences

Psychopedagogy of Individuals with Special Educational Needs (SEN); Psychopedagogy of Early Intervention; Theory and Methodology of Curriculum; Educational Management; Methods and Techniques for Understanding Individuals with SEN; Corrective-Compensatory Therapies for Individuals with SEN; Theory of Teaching and Learning in Inclusive Education; Methods and Techniques for Speech Therapy and Language Development; Family Counseling and Vocational Guidance for Individuals with SEN; Specialized Practice



08/11/2018 - 10/11/2018 Târgu Mureș, Romania

EXPERT ACCESS TO STRUCTURAL AND COHESION FUNDS, COR CODE 242213
CPPCA TRANSILVANIA SRL Tg. Mures

2018 Deva, Romania

EFFICIENT USE OF TIME IN THE EDUCATIONAL PROCESS. STUDENT CLASS MANAGEMENT.

Casa Corpului Didactic Hunedoara (House of the Didactic Body Hunedoara)

04/2017 Comune di Gubbio, Italia

C1 TRAINING EVENT - TRAIN THE TRAINERS. ERASMUS+ PROJECT "GET READY FOR THE FUTURE: EQUIPPING TEACHERS WITH THE COMPETENCES OF THE FUTURE" (R4F) Comune di Gubbio

09/2014 - 06/2015 Bucharest, Romania

04/2013 - 05/2013 Bucharest Romania

01/2013 - 02/2013 Bucharest Romania

2011 - 2012 Bucharest, Romania

- **JOBS - TRAINING OF TEACHERS TO CARRY OUT CAREER GUIDANCE AND COUNSELING ACTIVITIES**
- **TRAINER - EVALUATORS OF PROFESSIONAL SKILLS**
- **TEACHER - EVALUATOR OF PROFESSIONAL SKILLS**
- **METHODS OF LEARNING THROUGH THE EXERCISE COMPANY**

Centrul Național de Dezvoltare a Învățământului Profesional și Tehnic (CNDIPT)

23/06/2015 - 29/06/2015 Sibiu, Romania

04/06/2015 - 10/06/2015 Sibiu, Romania

- **EDUCATIONAL MENTORING OF PERSONS WITH DISABILITIES**
- **ICT 2- ADVANCED INTERACTIVE ICT TOOLS IN TEACHING FOR STUDENTS WITH DISABILITIES**

"E-MENTOR: DEVELOPMENT OF ICT SKILLS AND SKILLS AND MENTORING EDUCATIONAL GUIDE FOR PERSONS WITH DISABILITIES, FOR TEACHERS" "Lucian Blaga" University from Sibiu

2015 Bucharest, Romania

DIDACTIC GRADE I, Ministry of Education and Scientific Research, Ministerial Cabinet

2009 - 2014 Cluj- Napoca, Romania

DOCTORAL STUDENT in field ENGINEERING AND MANAGEMENT Cluj-Napoca Technical University

Quality Management; Managerial Skills in Working with People; Scientific Research Methodology; Applied Mathematics; Project Management; The Management Process for Sustainable Business

11/2014 Cluj- Napoca, Romania

DOCTOR IN ENGINEERING AND MANAGEMENT Cluj-Napoca Technical University

- Doctoral Diploma: Series I, no 0002402/15.01.2015, O.M. 634 /11.11.2014
- **Site de internet** <https://www.utcluj.ro/> **Field of Study** Engineering and management
- **Final Diploma** Magna Cum Laude
- **Diploma thesis** *"CONTRIBUTIONS TO THE DEVELOPMENT OF METHODS OF TEACHING ENTREPRENEURSHIP IN HIGH SCHOOL EDUCATION" / "CONTRIBUTII LA DEZVOLTAREA METODELOR DE PREDARE A ANTREPRENORIATULUI ÎN ÎNVĂȚĂMÂNTUL LICEAL"*

10/2014 Bucharest, Romania

ENTREPRENEURIAL TRAINING WORKSHOP- UNCTAD/ EMPRETEC ROMANIAN PROGRAM FOR SUPPORTING THE DEVELOPMENT OF SMALL AND MEDIUM-SIZED ENTERPRISES - THE INTERNAL PROGRAM/PHASE OF ENTREPRENEURIAL DEVELOPMENT

Agency for the Implementation of Projects and Programs for Small and Medium Enterprises

02/2014 Cluj Napoca, Romania

ENTREPRENEURIAL SKILLS - "MANAGEMENT" DISCIPLINE RSC CONSULTING SRL Cluj Napoca



02/2014 Bucharest, Romania

MANAGEDU – USE OF EDUCATIONAL MANAGEMENT APPLICATIONS

POSDRU PROJECT / 87/1.3/S/63154 ADEVERINȚĂ 3154/572/02.04.2014 , SIVECO Romania SA

2014 Târgu Mureș, Romania

MANAGEMENT AND COMMUNICATION, Casa Corpului Didactic Mureș (Couse of the Mureș Didactic Corps)

2011 – 2013 Târgu Mureș, Romania

MASTER'S IN EDUCATION QUALITY ASSURANCE

Universitatea „Dimitrie Cantemir” from Târgu Mureș

"THE ROLE OF COMMUNICATION, PARTNERSHIP AND NEGOTIATIONS IN THE DE-VELOPMENT OF ENTREPRENEURIAL SKILLS THROUGH THE FAIR OF COMPANIES"

11/2013 Târgu Mureș, Romania

ERASMUS + PROJECT WRITING - THE YOUTH PROGRAM IN ACTION Mureș

Youth Directorate Mureș

2013 Bucharest, Romania

ELECTRONIC REGISTRATION OF THE SELF-ASSESSMENT

ROMANIAN AGENCY FOR QUALITY IN PRE-UNIVERSITARY EDUCATION (ARACIP)

2013 Târgu Mureș, Romania

SUPPORT FOR SCHOOL UNITS IN THE IMPLEMENTATION OF THE INTERNAL EDUCATION QUALITY EVALUATION MANUAL THE HOUSE OF THE MUREȘ TEACHING Casa Corpului Didactic Mureș

2013 Târgu Mureș, Romania

INTEGRATED COMPETENCES FOR THE KNOWLEDGE SOCIETY Casa Corpului Didactic Mureș

09/2012 Bucharest, Romania

TRAINING OF TEACHERS ON EUROPEAN THEMES

MECTS - Institutul European din Romania (The European Institute in Romania)

09/2012 Reghin, Romania

METHODS AND TOOLS OF NON-FORMAL EDUCATION – The Youth Program in action

06/2012 – 08/2012 Bucharest Romania

ADMINISTRATION OF COMPUTER NETWORKS AND ITS LABORATORIES SIVECO Romania

07/2012 Bucharest Romania

TRAINING PROGRAM IN THE FIELD OF ENTREPRENEURSHIP

AIPIMM, CEPECOM (Centrul de pregătire a personalului pentru Comerț)

2012 Cluj- Napoca, Romania

MANAGEMENT DIDACTICS /ENTREPRENEURIAL DIDACTICS

Babeș-Bolyai University Cluj-Napoca, Faculty of Economic Sciences and Business Management

2012 Târgu Mureș, Romania

FUTURE SPECIALISTS IN EDUCATION AND TRAINING

"Petru Maior" University, Târgu Mureș



2012 Târgu Mureș, Romania

- **MANAGEMENT AND LEADERSHIP IN EDUCATION**
- **INTERACTIVE DIGITAL PLATFORM FOR EFFICIENCY OF STAFF ACTIVITY DIDACTIC IN UNION RELATIONS.**
- **DIDACTIC DESIGN FROM THE PERSPECTIVE OF INTERACTIVE METHODS.**

2011 Târgu Mureș, Romania

- **QUALIFICATION ON THE CURRICULUM**

2010 Târgu Mureș, Romania

- **INTEL®TEACH- TRAINING IN THE KNOWLEDGE SOCIETY**

2009 - 2010 Târgu Mureș, Romania

- **COUNSELING AND GUIDANCE**

Casa Corpului Didactic Mureș (House of the Mureș Didactic Corps)

01/05/2011 - 30/09/2011 Bucharest Romania

TRAINING OF INSAM ASSESSMENT SPECIALISTS S.C. SOFTWIN S.R.L

01/09/2011 - 09/09/2011 Bucharest Romania

PERSONAL AND SOCIAL LIFE MANAGEMENT Casa Corpului Didactic Ilfov

08/2011 Cluj-Napoca, Romania

DEFINITIVE TEACHER in MANAGEMENT SPECIALIZATION "Babeș Bolyai" University Cluj-Napoca

2009 - 2010 Bucharest Romania

FORMAREA ȘI DEZVOLTAREA PROFESIONALĂ PRIN ACTIVITĂȚI DE MENTORAT

MECTS, Unitatea de Management a Proiectelor pt Invățământul Preuniversitar

10/2010 Bucharest Romania

SCHOOL FOR ALL - "FACILITATORS IN PREVENTING SCHOOL DROPOUTS"

Asociația Tineri pentru viitor (Youth for the Future Association)

04/2010 Cluj Napoca, Romania/ 03/2010 Cluj Napoca,

- **VOCATIONAL GUIDANCE COUNSELOR** SC IRCETT SA Cluj Napoca
 - **TRAINER** SC IRCETT SA Cluj Napoca
-

2010 loc. Alexandru cel Bun, Romania

MENTOR COD 235902, Asociația Națională a Mentorilor de Dezvoltare Profesională

(National Association of Professional Development Mentors)

2007 - 2009 Târgu-Mureș, Romania

MASTER ÎN BUSINESS MANAGEMENT

"Petru Maior" University Târgu-Mureș; Faculty of Economic, Legal and Administrative Science

- **Internet Site** http://old.upm.ro/facultati_departamente/ea/despre_ea.html Field of study Management
 - **Final Grade** 10 "STUDY ON HUMAN RESOURCES MANAGEMENT AT SC ELECTRICA SA DISTRIBUTION BRANCH"
-

2009 Târgu-Mureș, Romania

PROJECT MANAGER, COD 241919, Camera de comerț și industrie Mureș

2007 - 2008 Târgu-Mureș, Romania

MASTER IN LEGAL CONSULTANCY AND BUSINESS MANAGEMENT

"Petru Maior" University, Târgu-Mureș; Faculty of Economic, Legal and Administrative Sciences

- **Site de internet** http://old.upm.ro/facultati_departamente/ea/despre_ea.html
- **Field of study** Businessfaceri, administration and Law Final Diploma 10
- **"CONSIDERAȚII PRIVIND SPĂLAREA BANILOR, / "MONEY LAUNDERING CONSIDERATIONS"**



2003 - 2007 Târgu-Mureș, Romania

DEPARTMENT FOR TEACHING STAFF TRAINING Graduation certificate, "Petru Maior" University Târgu-Mureș

2002 - 2007 Târgu-Mureș, Romania

ECONOMIST GRADUATE IN MANAGEMENT

"Petru Maior" University, Târgu-Mureș; Facultatea de Științe Economice, Juridice și Administrative

- **Internet** http://old.upm.ro/facultati_departamente/ea/despre_ea.html **Field of study** Management
- "CONSIDERATIONS REGARDING THE INFLUENCE FACTORS IN THE ACHIEVEMENT OF MANAGEMENT EFFICIENCY" / CONSIDERAȚII PRIVIND FACTORII DE INFLUENȚĂ AI EFICIENȚEI MANAGERIALE

1987 - 1990 Târgu Mureș, Romania

MANAGER OF COMMERCIAL UNITS - POST-SECONDARY SCHOOL

Grup Școlar Economic, Administrativ și de Servicii (Economic, Administrative and Service School Group)

● **Linguistic Competencies**

Mother Tongue: **ROMANIAN**

Foreign Languages

	COMPREHENSIVE		SPOKEN	WRITTEN	
	Oral Comprehension orală	Reading	Writing	Speaking	
• English	C1	C1	C1	C1	C1
• Italian	C1	C1	B2	B2	B2
• French	B2	B2	B2	B2	B2
• Hungarian	A2	A2	A1	A1	A1

Levels: A1 and A2 - Basic User, B1 and B2 - Independent User, C1 and C2 - Proficient Use

● **DIGITAL COMPETENCIES**

Microsoft Office | Microsoft Word | Microsoft Excel | Outlook | Microsoft Powerpoint | Zoom |
TEAMS | ChatGPT, Certificat CISCO, Manager proiect Erasmus+ KA2 „Distance Educator

● **Communication and Interpersonal Skills**

Strong Communication Skills

Area Sales Manager at AVON Cosmetics
Pre-University Teacher/ University Lecturer
Coordinator of Specialized Committees
Bachelor's Degree in Philology

Teamwork

Experience in Project Team Coordination and Sales Team Management
Coordinator Teacher for Practice Firms / Coordination of Entrepreneurial Activities

Promotion and Development of Partnerships

Over 20 International Partnerships Established and Realized:

Organization Name, City, Country (Partner's Field)

- **First Private School Leonardo da Vinci Ltd**, Ruse BG (Kindergarten to Secondary School)
- **Prague University of Economics and Business (VSE)**, Praga cz (Erasmus+Projects)
- **Dekaplus Business Services**, Limassol cy (IT Consulting and Digital Education)
- **GrantXpert Consulting**, Cipru cy (Educational Funding Consulting)
- **INSEEC**, Bordeaux and Lyon, Franța FR (Erasmus+Projects)
- **Institute of Entrepreneurship Development (IED)**, Larissa GR (Entrepreneurship and research)



- **Technical Institute of Heraklion Chamber of Commerce and Industry**, Grecia GR (Vocational and Educational Training)
 - **Camera di Commercio I.A.A. di Terni**, Terni IT (Business and Education)
 - **Vytautas Magnus University (VMU)**, Lituania LT (Liberal Arts Education)
 - **Wroclaw Business University of Applied Sciences**, Polonia PL (Erasmus+Projects)
 - **Danmar Computers LLC**, Polonia PL (IT Solutions and Digital Education)
 - **University of Applied Sciences in Nysa**, Nysa PL (Erasmus+Projects)
 - **Silves Schools Group (AES)**, Silves PT (Kindergarten to Secondary School)
 - **EASE European Association of STEAM Educators**, Portugalia PT (STEAMEducation)
 - **Sociedade Portuguesa De Inovação**, Porto PT (Inovare și educație)
 - **Universitat Jaume I**, Castellón ES (Erasmus+Projects)
 - **Foundation Universitat Jaume I Empresa (FUE-UJI)**, Castellón ES (Academic and Business Collaboration)
 - **Zonguldak Bülent Ecevit University**, Turcia TR (Erasmus+Projects)
 - **Balıkesir University**, Turcia TR (International Networks)
 - **IT Cluster Cluj-Napoca**, RO
 - **Marmara University**, Turcia TR (International Networks)
-

More information, including the list of published works, can be found here
<https://padlet.com/bsorinamihaela/sorina-mihaela-b-lan-wfyftvs20il1q43s>

I confirm the authenticity of the listed information.
Sorina-Mihaela BĂLAN

18.10.2025
Târgu Mureș, Romani

LIST OF WORKS

<https://www.researchgate.net/profile/Sorina-Mihaela-Balan>
<https://orcid.org/0000-0002-3960-4077>

THESIS

Bălan, SM (2014) „*CONTRIBUTIONS TO THE DEVELOPMENT OF METHODS OF TEACHING ENTREPRENEURSHIP IN HIGH SCHOOL EDUCATION*” - Technical University of Cluj-Napoca, coord. Prof. Univ. Dr. ec. Dr .ing. Brad Stelian

DISSERTATION WORKS

1. Bălan SM (2013) *"THE ROLE OF COMMUNICATION, PARTNERSHIP AND NEGOTIATIONS IN THE DEVELOPMENT OF ENTREPRENEURIAL SKILLS THROUGH THE FAIR OF COMPANIES"* - "Dimitrie Cantemir" University of Tg. Mureș, Master in Quality Assurance in Education.
2. Bălan, SM (2009) *"STUDY ON HUMAN RESOURCES MANAGEMENT AT SC ELECTRICA SA DISTRIBUTION BRANCH"* - "Petru Maior" University Tg. Mureș, Master of Business Management.
3. Bălan, SM (2008) *"MONEY LAUNDERING CONSIDERATIONS "* - "Petru Maior" University Tg. Mureș, Faculty of Economic, Legal and Administrative Sciences. Master's degree in Legal Consulting and Business Management.

PAPER LICENSE

1. Bălan, SM (2023) „*CONSIDERATIONS REGARDING THE USE OF FOREIGN LANGUAGES IN EUROPEAN PROJECTS*”, University Of Medicine, Pharmacy, Sciences And Technology "G. E. Palade" Târgu - Mureș, Faculty Of Sciences And Letters "Petru Maior", Study program: Applied Modern Languages
2. Bălan, SM (2007) „*CONSIDERATIONS REGARDING THE INFLUENCE FACTORS IN THE ACHIEVEMENT OF MANAGEMENT EFFICIENCY*”, „Petru Maior” University, Tg. Mureș, Management Specialization.



BOOKS

1. Bălan, S. M. (Coord. & Ed.), Frignani, P., & Oroian, M. (Eds.). (2025) *The impact of digitalization and artificial intelligence on the development of postmodern society: Challenges and opportunities through European projects*. EN Presa Universitară Clujeană. ISBN 978-606-37-2687-3 (e-book) <https://doi.org/10.52257/9786063726873>
2. Bălan, S.-M., Cotruș, A., Stanciu, C., & Moldovan, I. (Coords.). (2025). *Conversie în psihologie: Teste de evaluare pentru examenul de absolvire* [Conversion in psychology: Evaluation tests for the graduation exam]. Presa Universitară Clujeană. eBook ISBN: 978-606-37-2634-7; Print ISBN: 978-606-37-2634-8
3. Coord: Moraru, A; David, M.D.; Bălan S.M.. „STRATEGII INOVATIVE ÎN EDUCAȚIE”, Cluj-Napoca, RISOPRINT Publishing House, 2022 ISBN: 978-973-53-3032-3, 384 pages.
4. DAVID, D. & BĂLAN S.M. Filodiritto, Edition February 2023, International Conference "THE OPPORTUNITIES OF MULTIDISCIPLINARY KNOWLEDGE" (Targu Mures, Romania, 21 November 2022), ISBN 979-12-80225-54-2, DOI: 10.26352/GY21_CHALLENGES-2022 <https://cantemir.ro/universitate/cercetare/publicatii-stiintifice/>
5. Bălan Sorina-Mihaela; "SVILUPPO PROFESSIONALE NELL'EDUCAZIONE INCLUSIVA. AMBITI DI APPLICAZIONE ED ESPERIENZE", Editore- Associazione Promocultura, Italy, 2022. EAN 9791280211132
6. Publishers: Oroian, M; David, D; Bălan, S; Cotruș, A. , „Noi paradigme ale educației și cunoașterii”, Cluj-Napoca, RISOPRINT Publishing House, 2021 ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.202, 628 pages.
7. Publishers: Sorina Mihaela BĂLAN; Cristina MURVAL; Lucian MOLDOVAN Camelia STANCIU; Doina DAVID; Anișoara MOGA; "INCLUSIVE EDUCATION-CURRENT AFFAIRS AND PERSPECTIVES" Cluj-Napoca, RISOPRINT Publishing House, 2021, ISBN: 978-973-53-2831-3, Volume of the National Conference with international participation, 24.10.2019, 432 pages.
8. Sorina - Mihaela Bălan. "EDUCATING YOUNG ENTERPRISES, WE TRANSFORM DREAMS INTO REALITY", Cluj-Napoca, RISOPRINT Publishing House, 2021 BALAN, ISBN: 978-973-53-2715-6, 282 pages.
9. Sorina Mihaela Bălan. "PROIECTAREA ȘI MANAGEMENTUL PROIECTELOR." Cluj-Napoca, RISOPRINT Publishing House, 2021 BALAN, ISBN: 978-973-53-2716-3, 360 pages.
10. Publishers: Lecturer dr. Sorina Bălan; preface. Assoc Doina David "EDUCATION, PROJECTS, INNOVATION: EXAMPLES OF GOOD PRACTICE BETWEEN EUROPEAN PARTNERS." Cluj-Napoca, RISOPRINT Publishing House, 2019, coord. Sorina-Mihaela BALAN, ISBN: 978-973-53-2460.

SCIENTIFIC REFERENCE BOOKS - NATIONAL CONFERENCES IN THE FIELD OF EDUCATION

1. *ONE YEAR OF ONLINE LEARNING, THE FIRST STEP TOWARDS THE FUTURE?: METHODOLOGICAL-SCIENTIFIC ARTICLES*, Coord: Alexandru- Iosif FODOR -Targu Mureș: University Press, 2021, ISBN 978-973-169-723-9, volume of the National Conference „Creativity and innovation in education ”“ A year of online learning, the first step towards the future? ”, 9th Edition, 20.05.2021.
2. *PERFORMANCES IN THE CONTEMPORARY SCHOOL*, Ed. Coordination: Elena-Cornelia Puiac-Targu Mureș: University Press, 2020, ISBN 978-973-169-646-1, volume of the National Conference “Creativity and innovation in education”, 8th Edition 21.11.2019.
3. *"EDUCATIONAL CHALLENGES IN THE CONTEXT OF SUSTAINABLE DEVELOPMENT"*, Editors: Assoc. Maria Oroian, associate professor, PhD David Doina, lect.univ.dr. Elena-Cristina Berariu, RISOPRINT Publishing House, 2019, ISBN: 978-973-53-2459-9, volume of the National Conference 11/25/2019.

BOOK CHAPTERS

1. Bălan, S-M Bălan, L. (2025). „The mind before justice – Exploring the psychological dimensions of legal responsibility within emerging media contexts”. În: Chiriac, Lucian; Coman, Ramona Mihaela; Truța, Roxana Silvia (coord.), *Constantele dreptului. The constancies of law*, București: Pro Universitaria, p. 139–148. ISBN 978-606-26-2158-2.
2. Erika SZÁSZ (GAGYI), Coord: Sorina-Mihaela BĂLAN, *Capitolul 10. IMPORTANȚA PROCEDURILOR ÎN COMBATAREA ABSENTEISMULUI ȘI PĂRĂȘIRII TIMPURII A Ș COLII*, Publicat in Coord: Moraru, A; David, M.D.; Bălan S.M.. "STRATEGII INOVATIVE ÎN EDUCAȚIE", Cluj-Napoca, RISOPRINT Publishing House, 2022 ISBN: 978-973-53-3032-3, 97- 109 pgs.
3. Zoltan GAGYI, Coord: Sorina-Mihaela BĂLAN, *Capitolul 11. IMPACTUL PROIECTELOR ECO ÎN CADRUL ȘCOLII GIMNAZIALE „TRAIAN” TĂRNĂVENI*, Publicat in Coord: Moraru, A; David, M.D.; Bălan S.M.. "STRATEGII INOVATIVE ÎN EDUCAȚIE", Cluj-Napoca, RISOPRINT Publishing House, 2022 ISBN: 978-973-53-3032-3, 97- 110-135 pgs.
4. Sorina-Mihaela BĂLAN; Alexandru Bogdan MURGU; Mircea SIMIONESCU, *Capitolul 13. DE LA SCRIERE LA IMPLEMENTAREA PROIECTULUI PRACTICA INOVATIVA A STUDENȚILOR UDC*, Publicat in Coord: Moraru, A; David, M.D.; Bălan S.M.. "STRATEGII INOVATIVE ÎN EDUCAȚIE", Cluj-Napoca, RISOPRINT Publishing House, 2022 ISBN: 978-973-53-3032-3, 142- 162 pgs.
5. Bălan SM., (2021) *"Can Manage the Security and Online Reputation in Sexting and Cyberbullying?"* BĂLAN Sorina Mihaela in Delcea C., Rusu O. D., (2021). *Monograph. Sex Life During the Covid-19 Period*, Collection from IJASS, International Journal of Advanced Studies in Sexology 2020-2021. Editors: Cristian DELCEA & Dan O. RUSSIAN. Philodiritto, First Edition, October 2021. Italy. pp. 27-34, available at <https://www.researchgate.net/publication/353121900>
6. Bălan, D.-C., Bălan, S.-M., & Szakacs, J. (2020). *Technical-Economic Analysis of a Hybrid Energy Systems Composed of PV and Biomass Obtained from Municipal Solid Waste Connected to the Grid*. Proceedings, 63 (1), 9. MDPI AG. pag 473-490, retrieved from <http://dx.doi.org/10.3390/proceedings2020063009> and https://books.google.com/books?id=0skwEAAAQBAJ&pg=PR9&lpg=PR9&dq=balan+sorina+mihaela&source=bl&ots=sRMDn_hM=ACfU3U2nB5ciYZG5RmTjs2rIR0NRiIJKCQ&hl=ro&sa=X&ved=2ahUKewij9tGworTOAhWPvIsKHwVlBVU4PBD0AXoECBAQAw#v=onepage&q&f=false
7. Bălan SM., David D. (2019) *"Local Workshop in Five Different Countries- First Step On Mentoring Scheme E-Steem"*, published in MULTICULTURALISM THROUGH THE LENSES OF LITERARY DISCOURSE, SOCIAL SCIENCES, Section: Language and Discourse, editors: Boldea, I.; Sigmirean, C; Buddha, DM; Edited by: The Alpha Institute for Multicultural Studies, Tîrgu Mureș, Romania, Published by: "Arhipelag XXI" Press, Tîrgu Mureș, 2019, ISBN: 978-606-8624-09-9, (338 pages), pg



- 321-328, accessible at <https://old.upm.ro/ldmd/LDMD-07/LDMD%2007%20Soc.pdf>
8. Bălan S.-M., Tomulețiu AE, Cococariu LI, (2018) **ECOLOGICAL EDUCATION PROGRAMS SUCCESSFULLY IMPLEMENTED IN HIGH SCHOOL EDUCATION IN ROMANIA**, pp. 200-2004, published in Dobrodeev readings - 2018: II International scientific and practical conference. Section 6. GEOGRAPHICAL AND ECOLOGICAL EDUCATION IN HIGH SCHOOL: METHODOLOGY, THEORY AND PRACTICE (October 18–19, 2018, Moscow) / ex. ed. Yulia M. Grishaeva; ed. b.: Zinaida N. Tkacheva and oth. - M.: EO MRSU, 2018. - 312 p. ISBN 978-5-7017-2992-4, accessed from http://txts.mgou.ru/18.10.2018/dch_2.pdf, <https://elibrary.ru/item.asp?id=36711840>, ECOLOGICAL EDUCATION PROGRAMS SUCCESSFULLY IMPLEMENTED IN HIGH SCHOOL EDUCATION IN ROMANIA, January 2018, DOI: 10.18384 / 978-5-7017-2992-4-200-204, Conference: Добродеевские чтения - 2018 II Международная научно-практическая конференция 2018-19. Москва.
9. Tomulețiu EA., Bălan SM., (2018) **EDUCATION AND THE PROBLEMS OF THE CONTEMPORARY WORLD**, pp. 229-232, published in Dobrodeev readings - 2018: II International scientific and practical conference. Section 6. GEOGRAPHICAL AND ECOLOGICAL EDUCATION IN HIGH SCHOOL: METHODOLOGY, THEORY AND PRACTICE (October 18–19, 2018, Moscow) / ex. ed. Yulia M. Grishaeva; ed. b.: Zinaida N. Tkacheva and oth. - M.: EO MRSU, 2018. - 312 p. ISBN 978-5-7017-2992-4, accessed from http://txts.mgou.ru/18.10.2018/dch_2.pdf with eLIBRARY ID: 36711840, DOI: 10.18384 / 978-5-7017-2992-4-200-204, Tip: статья в сборнике трудов цоф английский Год издания: 2018, Страницы: 200-204, УДК: 378.14, sau pe <https://elibrary.ru/item.asp?id=36711862>
10. Bălan, SM (2015) „*The study on Entrepreneurial Education in high schools in Romania*”, published in the book “*Education in contemporary society. Applications*.” Iași: **LUMEN Publishing House, 2015**, coord. Otilia CLIPA and Gabriel CRAMARIUC, ISBN: 978-973-166-409-5, pp.183-192. http://edituralumen.ro/english/wp-content/proceedings/ECS_LUMEN2015_Proceedings.pdf#page=188, accessible also on Bălan, S. M. (2015). Research Regarding the Entrepreneurial Education in the Romanian High Schools. In *Education in Contemporary Society. Applications* (pp. 187-196). E-ISBN-13: 978-973-166-409-5, Print-ISBN-13: 978-973-166-409-5, Lumen Publishing House, Lumen Association. Accessed from <https://www.ceeol.com/search/chapter-detail?id=565470> or <https://www.ceeol.com/search/book-detail?id=565300> BĂLAN, S. M. [Research Regarding the Entrepreneurial Education in the Romanian High Schools](https://www.ceeol.com/search/book-detail?id=565300). BĂLAN, SM [Research on entrepreneurship education in Romanian high schools](https://www.ceeol.com/search/book-detail?id=565300).

SPECIALTY WORKS

1. Bălan, S.-M. (2025). The impact of digital education in group dynamics: Case studies at European level. Involvement of educational factors. In *Creativity and innovation in education: The technology of the future or the future of technology*. Presa Universitară Clujeană.
2. Bălan, S.-M., & Oroian, M. (2025). Distance educator: Training adult educators in the digital age. In *Creativity and innovation in education: The technology of the future or the future of technology*. Presa Universitară Clujeană.
3. Oroian, M., & Bălan, S.-M. (2025). Distance education and digital competences of teachers: Empirical study. In *Creativity and innovation in education: The technology of the future or the future of technology* (pp. xx-xx). Presa Universitară Clujeană.
4. BĂLAN, S. M., BĂLAN, D. C., & Bălan, L. (2024). NECESSITY AND CHALLENGES OF DIGITALTRANSFORMATION IN PUBLIC ADMINISTRATION. *Abstract book*, University Press Targu-Mures, International Conference on Law, Public Administration „PUBLIC ADMINISTRATION IN A CHALLENGING WORLD” December 11, 2023, ISSN 2448-1052
5. Sebeș, I. M. V., & Bălan, S.-M. (Coord.), & Stanciu, C. (2024). Pedagogical and psychological approaches in the therapy of children with autism and the role of therapeutic stories. In D. David & A. Moraru (Eds.), *Scientific Session of UDC Students - Science between interdisciplinarity and globalization* (pp. 214-222). Editura Universitară. <https://doi.org/10.5682/9786062819385>
6. Mișan, M. V., & Bălan, S.-M. (Coord.). (2024). Modern quality management strategies in educational institutions. In D. David & A. Moraru (Eds.), *Scientific Session of UDC Students - Science between interdisciplinarity and globalization* (pp. 223-236). Editura Universitară. <https://doi.org/10.5682/9786062819385>
7. Sand, M., & Bălan, S.-M. (Coord.). (2024). Strategic analysis of the impact of the physical environment and material resources on the quality of the educational process. In D. David & A. Moraru (Eds.), *Scientific Session of UDC Students - Science between interdisciplinarity and globalization* (pp. 236-249). Editura Universitară. <https://doi.org/10.5682/9786062819385>
8. Bălan, S. M. (2022). Aspects Concerning Education. The School System In Italy And Romania. *Curentul Juridic*, 88(1), 60-73. <https://www.ceeol.com/search/article-detail?id=1035891>
9. BĂLAN, S. M., BĂLAN, D. C., & Bălan, L. (2023). UNCERTAINTIES IN SUSTAINABLE EDUCATION. *Juridical Current*, 26(1). <https://www.ceeol.com/search/article-detail?id=1108883>
10. BĂLAN S.M, MURGU B.-A., SIMIONESCU M., MORARU A., OROIAN M., TOMULEȚIU A., DAVID D, *The Project “Innovative Practice of Students – UDC” Successfully Implemented at Dimitrie Cantemir University from Târgu Mureș*, Section EUROPEAN PROJECTS published in eBook coord: DAVID, D. & BĂLAN S.M. Filodiritto, Edition February 2023, International Conference "THE OPPORTUNITIES OF MULTIDISCIPLINARY KNOWLEDGE" (Targu Mures, Romania, 21 November 2022), ISBN 979-12-80225-54-2, DOI: 10.26352/GY21_CHALLENGES-2022 <https://cantemir.ro/universitate/cercetare/publicatii-stiintifice/>. 438-446 pgs
11. TOMULEȚIU E-A., BĂLAN S.-M., DAVID D, MURGU A, CIOTEA M, *Method of Simulation in the Educational Practice with the Students –Case Study on the Simulated Enterprises*, Section EUROPEAN PROJECTS published in eBook coord: DAVID, D. & BĂLAN S.M. Filodiritto, Edition February 2023, International Conference "THE OPPORTUNITIES OF MULTIDISCIPLINARY KNOWLEDGE" (Targu Mures, Romania, 21 November 2022), ISBN 979-12-80225-54-2, DOI: 10.26352/GY21_CHALLENGES-2022 <https://cantemir.ro/universitate/cercetare/publicatii-stiintifice/>. 447-451 pgs
12. BĂLAN S-M, SIMIONESCU M, STANCIU C, KRONICA K, MIKŁOSZ M, NICOLAIDOS Ch, BRIOTTI G, FERNADES A, *The Transferability of the Project “Future Work – How to Equip Trainers with Competences to Provide Learners with Skills for Agile and Digital Work”*, Section EUROPEAN PROJECTS published in eBook coord: DAVID, D. & BĂLAN S.M. Filodiritto, Edition February 2023, International Conference "THE OPPORTUNITIES OF MULTIDISCIPLINARY KNOWLEDGE" (Targu Mures, Romania, 21 November 2022), ISBN 979-12-80225-54-2, DOI: 10.26352/GY21_CHALLENGES-2022 <https://cantemir.ro/universitate/cercetare/publicatii-stiintifice/>. 452-467 pgs
13. BĂLAN S-M, VOUIDASKI M, ČAPIENĚ A, CHARIS M *Current Status Review at DISTANCE EDUCATOR Project. The*



- DigiEduAdult Curriculum for VET Providers*, Section EUROPEAN PROJECTS published in eBook coord: DAVID, D. & BĂLAN S.M. Filodiritto, Edition February 2023, International Conference "THE OPPORTUNITIES OF MULTIDISCIPLINARY KNOWLEDGE" (Targu Mures, Romania, 21 November 2022), ISBN 979-12-80225-54-2, DOI: 10.26352/GY21_CHALLENGES-2022 <https://cantemir.ro/universitate/cercetare/publicatii-stiintifice/>. 468-474 pgs
14. BĂLAN S., STANCIU C. & COTOARĂ A. (2022), *Restorative Justice for Young Delinquents*, Romanian Journal of Legal Medicine, 30(4), pp. 302–309, find in SCOPUS <https://www.scopus.com/authid/detail.uri?authorId=57210310964>
 15. BĂLAN M. S. & STANCIU C., (2022) . *ASPECTS REGARDING BULLYING, CYBERBULLYING IN THE FUTURE WORK AND DIGITAL EDUCATION* . In J Advanced Studies in Sexology. Vol. 4, Issue 1, pp. 19-30. Sexology Institute of Romania. DOI: 10.46388 / ijass.2022.4.2, <https://www.sexology.ro/jurnal>
 16. BĂLAN, SM (2021) *DIGITAL EDUCATION. SUCCESSFULLY IMPLEMENTED PROJECTS* , in "New paradigms of education and knowledge", Psychology and education sciences section, Cluj-Napoca, RISOPRINT Publishing House, 2021, Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 111-112.
 17. DĂNCILĂ, T. & BĂLAN, SM (2021) *HOW DO WE RELATE TO SEXUAL EDUCATION?* , published in "New paradigms of education and knowledge", Psychology and education sciences section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 147-160.
 18. MATEI, I.-C.; Coord: BĂLAN, SM . (2021), *MOTIVATION. THE SKY IS NOT THE LIMIT !!!*, published in "New paradigms of education and knowledge" , Students and masters section, psychology and education sciences section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 497-505.
 19. ARON, LL; Coord. BĂLAN, SM. (2021), *SOCIAL PHOBIA AND ONLINE SCHOOL*, published in "New paradigms of education and knowledge" , Students and masters section, psychology and education sciences section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 506-510.
 20. MÁTEFY C., Z.; Coord. BĂLAN, SM. (2021), *EFFICIENT LEARNING*, published in "New paradigms of education and knowledge", Students and masters section, psychology and education sciences section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 11/25/2021, pages 511-515.
 21. MATHE, A., Coord. BĂLAN, SM. (2021), *EFFECTS OF BULLYING ROLE IN DEVELOPMENT AND ADAPTATION TO THE SOCIAL ENVIRONMENT*, published in "New paradigms of education and knowledge", Students and Masters Section, Psychology and Education Sciences section, Editura Oro, Cluj21 , M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 516-522.
 22. PALFY, E .; Coord. BĂLAN, SM (2021), *STUDENTS' DISPOSAL TO COLLABORATE AND COOPERATION IN THE SCHOOL ENVIRONMENT*, published in "New paradigms of education and knowledge", Students and Masters section, section on psychology and educational sciences, Cluj-Napoca, RISOP Publishing House 2021, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 523-530.
 23. SZASZ (GAGYI), E. & BĂLAN, SM (2021), *META-ANALYSIS*, published in "New paradigms of education and knowledge", Educational projects section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 565-572.
 24. VEREȘ, B; Coord. BĂLAN, SM (2021), *ESSENTIALS PROJECT*, published in "New paradigms of education and knowledge", Educational projects section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 573-579.
 25. SABĂU, D.; Coord. BĂLAN, SM (2021), *HEALTHY HABITS - HOW TO MAINTAIN A HEALTHY LONG-TERM LIFESTYLE* , published in "New paradigms of education and knowledge", Educational Projects Section, Cluj-Napoca, RISOPR Publishing House 20, RISOPINT Publishing House, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 11/25/2021, pages 580-585.
 26. ILOVAN (HOHA) A. M, D .; Coord. BĂLAN, SM . (2021), *TOGETHER WE WILL SUCCEED!* , published in "New paradigms of education and knowledge", Educational projects section, Cluj-Napoca, RISOPRINT Publishing House, 2021 Ed: Oroian, M; David, D; Bălan, S; Cotruș, A., ISBN: 978-973-53-2814-6, Volume of the National Symposium, with international participation, 25.11.2021, pages 586-590.
 27. MATHE A; BĂLAN SM ., *LEARNING DIFFICULTIES DYSLEXIA*, published in "INCLUSIVE EDUCATION-NEWS AND PERSPECTIVES" , Papers of the Section Modern approaches in specific and compensatory therapies, Ed . : BĂLAN, SM; MURVAI, C .; MOLDOVAN, L., Cluj-Napoca, RISOPRINT Publishing House, 2021, ISBN: 978-973-53-2831-3, Volume of the National Conference with international participation, 24.10.2019, pp. 176-184.
 28. BĂLAN SM , *DESIGN AND MANAGEMENT OF EDUCATIONAL PROJECTS FOR CHILDREN WITH SPECIAL EDUCATIONAL REQUIREMENTS*, published in "INCLUSIVE EDUCATION-CURRENT AFFAIRS AND PERSPECTIVES", Works of the section Educational projects in SM, Ed . : B; MURVAI, C .; MOLDOVAN, L Cluj-Napoca, RISOPRINT Publishing House, 2021, ISBN: 978-973-53-2831-3, Volume of the National Conference with international participation, 24.10.2019, pp. 406-184.
 29. STANCIU, C. & BĂLAN, S. M. , & (2021). *EDUCATION-FUTURE WORK SKILLS FOR AGILE AND DIGITAL WORK* In The Proceedings of the International Conference Literature, Discourse and Multicultural Dialogue, Volume no 9, 2021; Editorial information: Iulian Boldea, Cornel Sigmirean, Dumitru-Mircea Buda (Editors); READING MULTICULTURALISM. HUMAN AND SOCIAL PERSPECTIVES, Tîrgu-Mureș, Mureș, 2021, ISBN: 978-606-93691-9-7, Edited by: The Alpha Institute for Multicultural Studies, Moldovei Street, 8, 540522, Tîrgu Mureș, Romania, pp 26- 35.
 30. STANCIU, C. & BĂLAN, S. M. , & (2021). *LET'S TALK ABOUT SEXUAL HEALTH EDUCATION* in *INTERNATIONAL JOURNAL OF ADVANCED STUDIES IN SEXOLOGY* , 120, Vol. 3 (2), 2021, pp. 142-147, <https://www.sexology.ro/jurnal> , ISSN 2668-7194 (print) , ISSN 2668-9987 (online), DOI: 10.46388 / ijass.2021.13.51.
 31. BĂLAN, S. M. , & STANCIU, C. (2021). *GENDER STEREOTYPES AND STEAM EDUCATION* . In *INTERNATIONAL JOURNAL OF ADVANCED STUDIES IN SEXOLOGY* , 120, Vol. 3 (2), 2021, pp. 120-125, <https://www.sexology.ro/jurnal> ISSN 2668-7194 (print), ISSN 2668-9987 (online) DOI: 10.46388 / ijass.2021.13.48.
 32. Bălan S. M., (2021). *CAN MANAGE THE SECURITY AND ONLINE REPUTATION IN SEXTING AND CYBERBULLYING ?* In J Advanced Studies in Sexology. Vol. 3, Issue 1, pp. 26-29. Sexology Institute of Romania. DOI: 10.46388 / ijass.2021.13.35 ,



- article also published in Delcea C., Rusu O. D., (2021). Monograph. Sex Life During the Covid-19 Period Collection from IJASS, International Journal of Advanced Studies in Sexology 2020-2021. Editors: Cristian DELCEA & Dan O. RUSSIAN. Filodiritto, First Edition, October 2021. Italy. pp. 27-34, *Can Manage the Security and Online Reputation in Sexting and Cyberbullying?* BĂLAN Sorina Mihaela, Filodiritto Editore - Proceedings, I SBN 979-12-80225-17-7.
33. **Bălan SM** ., *PROFESSIONAL DEVELOPMENT AND LEGISLATION ON TEACHER TRAINING IN INCLUSIVE EDUCATION*, Published in the journal Curentul Juridic, quarterly, ISSN: 1224-9173, Anul XXIV, nr.4 (87), 2021, accessible on http://revcurentjur.ro/old/arhiva/attachments_202104/recjurid214_9F.pdf.
 34. Bălan DC, **Bălan SM** ., (2021) *ENERGY JUSTICE AND EDUCATION IN THE CONTEXT OF PROMOTING RENEWABLE ENERGY SOURCES*, in Curentul Juridic magazine, quarterly, ISSN: 1224-9173, Year XXIV, no.3 (86), 2021, accessible on http://revcurentjur.ro/old/arhiva/attachments_202103/recjurid213_1F.pdf.
 35. **Bălan SM** ., (2021) "SOCIAL COMMUNICATION, LANGUAGE AND MASS MEDIA" in The Proceedings of the International Conference Globalization, Intercultural Dialogue and National Identity, Volume no 8, 2021. Editorial information: The Shades of globalization. Identity and dialogue in an intercultural world / ed.: Iulian Boldea - Tîrgu-Mureş: Arhipelag XXI Press, 2021 ISBN: 978-606-93691-3-5, (C) Arhipelag XXI Press, 2021, Section: Language and Discourse, pg 333-345, accessible on <https://asociatia-alpha.ro/conf.php?conf=gidni>
 36. **Bălan SM** ., (2021) "DISCOURSIVE PROCEDURES AND THE LAWS OF DISCOURSE" in The Proceedings of the International Conference Globalization, Intercultural Dialogue and National Identity, Volume no 8, 2021. Editorial information: The Shades of globalization. Identity and dialogue in an intercultural world / ed.: Iulian Boldea - Tîrgu-Mureş: Arhipelag XXI Press, 2021 ISBN: 978-606-93691-3-5, (C) Arhipelag XXI Press, 2021, Section: Language and Discourse, pp. 346-35, accessible at <https://asociatia-alpha.ro/conf.php?conf=gidni>
 37. **Bălan SM** ., (2020) "STEAM EDUCATION - MENTORING PROGRAM IMPLEMENTED AT THE STUDENTS FROM TEACHER TRAINING DEPARTMENT" in "The Dialogue Of Multicultural Discourses. Communication, Journalism, Education Sciences, Psychology and Sociology", Section: History, Political Sciences, International Relations, ISBN: 978-606-93590-3-7, Editors: Iulian BOLDEA & Cornel SIGMIREAN, Published by ARHIPELAG XXI Press, Moldovei Street no 8/8, 540522, Tîrgu-Mureş, Romania, pp. 35-45 accessible on <http://asociatia-alpha.ro/ldmd/08-2020/LDMD-08-Comm.pdf>
 38. **Bălan SM** ., (2020) *Changes Determined By The European Clinical Trials Regulation*, in the journal Curentul Juridic, quarterly publication, ISSN: 1224-9173, Anul XXIII, nr.2 (81), 2020, p58-65.8p
 39. **Bălan SM** ., (2020) *Integrated Use Of The ICT Theory And Methodology In The Case Of Students With Disability*. Published in the journal Curentul Juridic, quarterly publication, ISSN: 1224-9173, Year XXIII, no.1 (80), 2020. Versions: Article http://revcurentjur.ro/old/arhiva/attachments_202001/recjurid201_4F.pdf, accessible <https://socionet.ru/publication.xml?h=repec:pmu:cjurid:v:80:y:2020:pp.61-68>
 40. **Bălan SM** ., (2020) „INSIDE OUT: GROWING GENDER AWARENESS-MULTICUTRALE VOICES”, Journal of Romanian Literary Studies The issues of the “Journal of Romanian Literary Studies” are included in the international databases: CEEOL, Global Impact Factor and Google Scholar. JRLS is included in ERIH-PLUS), E-ISSN: 2248-3004, Editorial Manager: Prof. Iulian BOLDEA, Published by ARHIPELAG XXI Press, Moldovei Street no 8/8, 540522, Tîrgu-Mureş, Romania, pp. 468-479 accessible on <https://old.upm.ro/jrls/JRLS-20/Volume%2020.pdf>
 41. **Bălan SM** ., (2019) „E-STEAM. Identifying gender stereotypes and unconscious prejudices in education using collaborative methods”, published in *PERFORMANCES IN CONTEMPORARY SCHOOL*, Ed. Coord: Elena-Cornelia Puia-Targu Mureş: University Press, 2020, ISBN 978-973-169-646-1, pp. 163-167.
 42. Moldovan, I; **Bălan S.** (2019) *GENERAL REGULATION ON DATA PROTECTION, FROM THEORY TO PRACTICE*, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg 96-104.
 43. Stud. Somfalean, F.; coord. **Bălan SM** (2019) „Student Scientific Research Section” - „Stop Bullying” - Educational Project Carried out with the Athletes of the National Training Center of the Romanian Football Federation, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.352-358.
 44. Stud. Pasca (Hojda) MI Stud. Somfalean, F; coord. **Bălan SM** (2019) “STUDENT SCIENTIFIC RESEARCH SECTION” - “DEVELOPING POSITIVE IDENTITY AND SELF-ESTEEM IN ROMA CHILDREN”, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.359-367.
 45. Sandru, G.; coord. **Bălan SM** (2019) „Student Scientific Research Section” - „EVALUATION OF THE EDUCATIONAL PROJECT” TREASURE HUNT - TREASURE HUNT “SUCCESSFULLY IMPLEMENTED”, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.358-368.
 46. Teth, BM; Coord: **Bălan SM** ., (2019) “Student Scientific Research Section” - “Evaluation of the educational project” HEALTHY MIND IN A CLEAN ENVIRONMENT”, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.380-388.
 47. Cons. educ. psih Filip, L.; (2019) Coord: **Bălan SM** ., „Student Scientific Research Section” - „PSYCHOPEDAGOGICAL APPROACHES OF MUREŞAN TEACHERS AND PSYCHOLOGISTS IN THE IMPLEMENTATION OF EDUCATIONAL PROJECTS REGARDING THE STRUGGLE OF Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.389-392.
 48. Adam (Dulan), RN.; Coord: **Bălan SM** ., (2019) “Student Scientific Research Section” - “THE EDUCATION SYSTEM IN ENGLAND”, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9, pg.393-400.
 49. **Bălan SM** ., (2019) *Design and management of educational projects for children with Special Educational Needs*, Conference "Inclusive education - news and perspectives", October 24, 2019, CSEI 1, Dimitrie Cantemir University Tg. Mures.
 50. Moldovan I, **Bălan S.-M.**, (2018) “General regulations on data protection, from theory to practice”, published in “Dimensions of education in the context of sustainable development”, Editors: Oroian, M; David D.; Berariu EC, Cluj-Napoca: Risoprint, 2019, ISBN 978-973-53-2459-9.
 51. **Bălan SM** ., Bălan DC (2019) *Education and training in the field of renewable energy sources*, National Conference and



- Exhibition of Energy, Sinaia, October 23-25, 2019, ISSN 1843-6005, pages 340-344.
52. **Bălan SM** ., Bălan DC (2019) *Towards a sustainable education in the use of renewable energy sources*, National Conference and Exhibition of Energy, Sinaia, October 23-25, 2019, ISSN 1843- 6005, pp. 345-348.
53. **Bălan SM** ., (2019) *Changes Determined By The European Clinical Trials Regulation* , The International Conference with the theme "Ethics and responsibility in the work of public services in a digital society" 10-11 October, 2019 Athena, Greece.
54. Bălan, D., Vlasa, I., & **Bălan, S. M.** (2019, May). *Is there a way to become a prosumer? Promoting the prosumer concept in Romania* . In 2019 8th International Conference on Modern Power Systems (MPS) (pp. 1-8). IEEE, INSPEC Accession Number: 18821871, DOI: 10.1109 / MPS.2019.8759715 978-1-7281-0750-9 / 19 / \$ 31.00 © 2019 IEEE accessible in 3 variants. D Bălan, I Vlasa, SM Bălan - 8th [International Conference 2019, 2019 - ieeexplore.ieee.org](https://ieeexplore.ieee.org)
55. Moldovan I, **Bălan S.-M.** , (2019) „The standards of internal managerial control in public institutions. The standard of ethics and integrity ", published in the book " Under the sign of the centenary of the great union. Transdisciplinary reflections on the anniversary clock ", RISOPRINT Publishing House, Cluj-Napoca, 2018, pp.223-234.
56. Moldovan I, **Bălan S.-M.** (2019) *Training and continuous professional development of teachers in the context of inclusive education* "published in the Yearbook of special and special integrated education mureșean, 2019, coord Moga, A. and Murvai, CI, ISBN 978- 973-0-29284-8, pp. 192- 197, accessible on <http://www.edums.ro/resurseeducationale/files/special/Anuar%20varianta%20electronica.pdf> .
57. **Bălan S.-M.** , (2019) „ *Inclusive education. Comparative analysis between the Romanian education system and the Italian education system* ", published in the Mureșean special and special integrated education yearbook, 2019, coord Moga, A. and Murvai, CI, ISBN 978-973-0-29284-8, page 211 - 218. <http://www.edums.ro/resurseeducationale/files/special/Anuar%20varianta%20electronica.pdf>
58. **BALAN, S. M.** (2019). *Artificial Intelligence And Law: A Review Of The Role Of Correctness In The General Data Protection Regulation Framework*. The Legal Current, The Juridical Current, Le Courant Juridique, 76, 45-53.
59. BĂLAN DC., **BĂLAN SM** . (2018) *"Is a way to be prosumer? A study on the development of solar energy in the countries households in Europe.* ", 12th International Conference Interdisciplinarity in Engineering, INTER-ENG 2018, 4-5 October 2018, Tîrgu-Mures, Romania.
60. BĂLAN DC, **BĂLAN SM** ., (2018) *"A NEW PARADIGM IN THE INTELLIGENT NETWORK: MANAGEMENT AND DISTRIBUTION OF ELECTRICITY PRODUCED BY PROSUMERS "*, National Symposium of "Informatics, Automation and Telecommunications in Energy, 2018th Edition" - XII.
61. **Bălan, SM.**, (2017) „ *GIVING TEACHERS WITH COMPETENCES FOR THE FUTURE THROUGH THE ERASMUS + READY FOR FUTURE-R4F PROJECT* " - in the "National Conference" Creativity and innovation in education ", 6th Edition, Tîrgu-M May 24, 2017, organizer of CCD Mureș, article published in the volume "Educational Perspectives in the Romanian School", vol. I, 2018, ISBN 978-606-581-172-0, pg.223-226.
62. **Bălan, SM.** (2017) *"OPENING TO OTHER CULTURES AND TO ARTISTIC CREATION" - KEY COMPETENCE OF THE EUROPEAN UNION* ", Conference with international participation -" The role of education in the development of students 'cultural identity", County Center for Resources and Public Educational Assistance, May 2017 with ISBN 978-773-169-491-7, pp.34-35.
63. **Bălan, SM.** (2016) *"Managerial skills in working with people"* - in "Conference with international participation" Creativity and innovation in education ", 5th Edition, Tîrgu-Mureș, May 2016, organizer CCD Mureș, ISBN.
64. Bălan, SM (2016), *"JOBS Project-Successfully Implemented at the Economic College" Transylvania "* published in the magazine "First steps in accounting", coord. Ciula, AM, nr 5, pg.10-12, ISSN 2393-1833 (online) and ISSN-L 2393-1833 accessible also on or <https://issuu.com/coradiana/docs/revista-primii-pasi- in -accounting>
65. **Bălan, SM** . (2015) „*Innovative teaching method ALPHA TEAM* " - In „INTERNATIONAL CONFERENCE OF EDUCATIONAL SCIENCES - ICSED 2015", Section 2, Methodology for curricular areas (A), 13th Edition, Suceava, 28-29 May 2015.
66. **Bălan, SM** . (2015) *"Educational management in the context of contemporary technological progress"* - In the International Conference "Creativity and innovation in education", published in the volume "Creativity and innovation in training" coord. C. Chira, 4th Edition, Tîrgu-Mureș, 4-6 May 2015, vol I. 2016, (pp. 158-161), ISBN 978-606-581-137-9.
67. **Bălan, SM** . (2015) *"Assessment of professional skills using the specification matrix and the remedial plan"* - In "Technology and Education." "Edmond Nicolau" National Symposium, 9th Edition, Electromureș Technological High School Tîrgu Mureș. (pp. 39-56), PrintShop Mureș, ISSN 2069 9530.
68. **Bălan, SM** . (2015) *"Promoting the ENTREPRENEURIAL SPIRIT in high school education"* - In "Technology and Education." Symposium. National "Edmond Nicolau", 9th Edition, Lic. Techn. Electromureș Tîrgu Mureș. (pp. 225-231), PrintShop Mureș, ISSN 2069 9530.
69. **Bălan, SM** . coord, Costea, M.-A., Suciu, T. (2015) *"Go from banal to bestial with a road to Passion for Fashion!"* - published in "Technology and Education." "Edmond Nicolau" National Symposium, 9th Edition, Electromureș Technological High School Tîrgu Mureș, PrintShop Mureș, ISSN 2069 9530.
70. **Bălan, SM** . coord, Prodan, I.-A., Potorac, DN (2015) *"Alpha Team Elite Engeneers - The right choice is in your hands , and we are your choice !"* - published in "Technology and Education." "Edmond Nicolau" National Symposium, 9th Edition, Electromureș Technological High School Tîrgu Mureș, PrintShop Mureș, ISSN 2069 9530.
71. **Bălan, SM** . (2014) *"Implementing the concept of" Exercise Company "in Austrian schools"* - In "Public administration and economics. Local communities and the business environment from the perspective of the European integration process. " (pp. 11-15), „Vasile Goldiș" Publishing House, University Press-Arad, ISBN: 978-973- 664-718-5
72. **Bălan, SM** . (2014) „*Commercial insolvency. The persons entitled to request the opening of the procedure "* - In *Public Administration and Economy. Local communities and the business environment from the perspective of the European integration process* . (pp. 58-63) "Vasile Goldiș" Publishing House, University Press-Arad, ISBN: 978-973-664-718-5.
73. **BĂLAN, D. S. M.** (2014) *"METHODS AND MEANS USED IN TEACHING ENTREPRENEURSHIP IN HIGH SCHOOL CAN EMPROVE ENTREPRENEURIAL SKILLS "* - International Journal of Management, (IJM) *. Volume: 5, Issue: 7, Pages: 51-61, ISSN 0976-6502 Print, ISSN 0976-6510. Online. * **Journal Impact Factor (2014): 7.2230 (Calculated by GISI)** https://iaeme.com/Home/article_id/10120140507005
74. **Bălan, SM** ., (2014) *"Promoting entrepreneurial culture through companies"* (2014) In "Creativity and innovation" within the Conference with international participation, CCD Mureș, (pp. 166-170), Eikon Publishing House, Cluj- Napoca, ISBN Volum II 978-606-711-228-3.



75. Filipisan, M., **Bălan, S. M.** _ (2013). " *Adapting teaching styles to learning styles*" . Academica Science Journal (STUDIA - No. 1 (2) Feb.2013). (UDC, Ed.) Tg. Mureș, ISSN: 2285–9314.
76. **Bălan, S.** (2011). "**Research on Improving the Quality of School Education.**" In the S. Popescu, S. Brad, & D. Popescu (Ed.), 1st International Conference on Quality and Innovation in Engineering and Management (pp. 11-16). Cluj-Napoca: U. T. Press. ISBN 978-973-662-614-2.
77. **Bălan, S.** (2011). „**Can Self-evaluation Improving the Quality of School Education?** ” In D. Showers, P. Brîndușu, & L. Beju (Ed.), Proceedings: The 5th International Conference on Manufacturing Science and Education- MSE 2011- (Vol. II, pp. 3-7). Sibiu: "Lucian Blaga" University Publishing House, ISSN 1843-2522.
78. **Bălan, S.** (2010). " **Considerations regarding Romania's efforts to achieve the strategic objective of the European Union, regarding the quality of education.**" In **Quality in education - success factor in the instructive-educational process** (pp. 3-5). Ploiești: CCDPrahova. ISBN 978-606-8287-01-0.

Associate Professor PhD Sorina-Mihaela Bălan